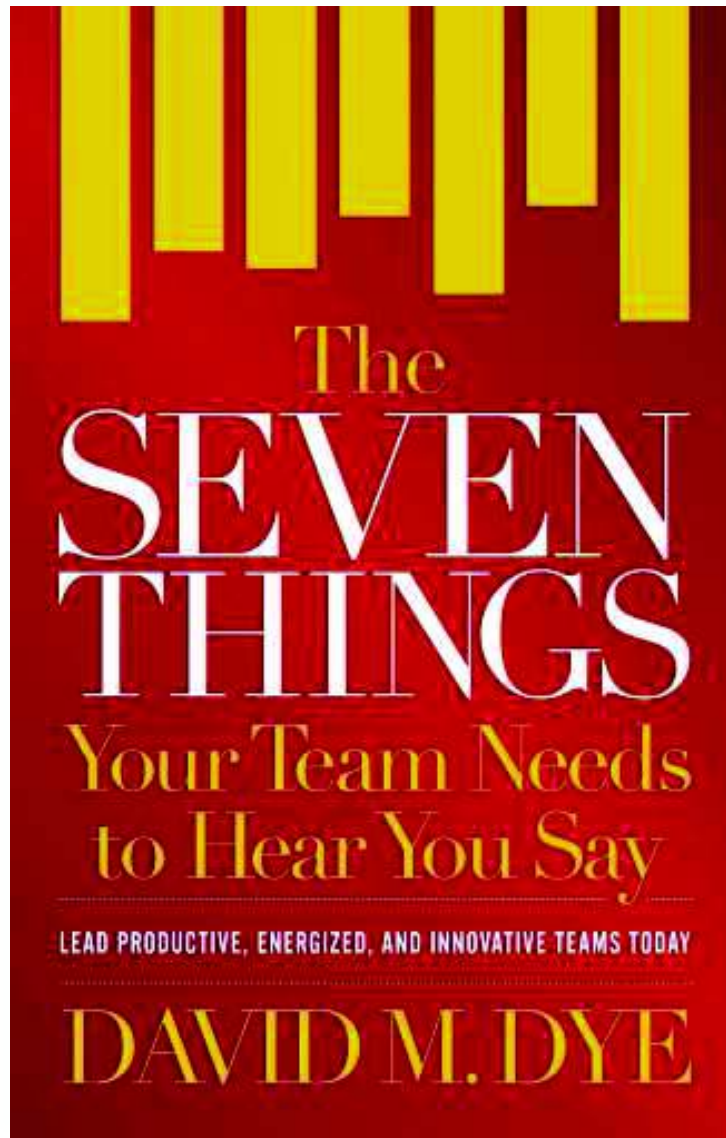




PMINJ Chapter
International Project Management Day
06 November 2014

The Seven Things Your Team Needs to Hear You Say

David M. Dye

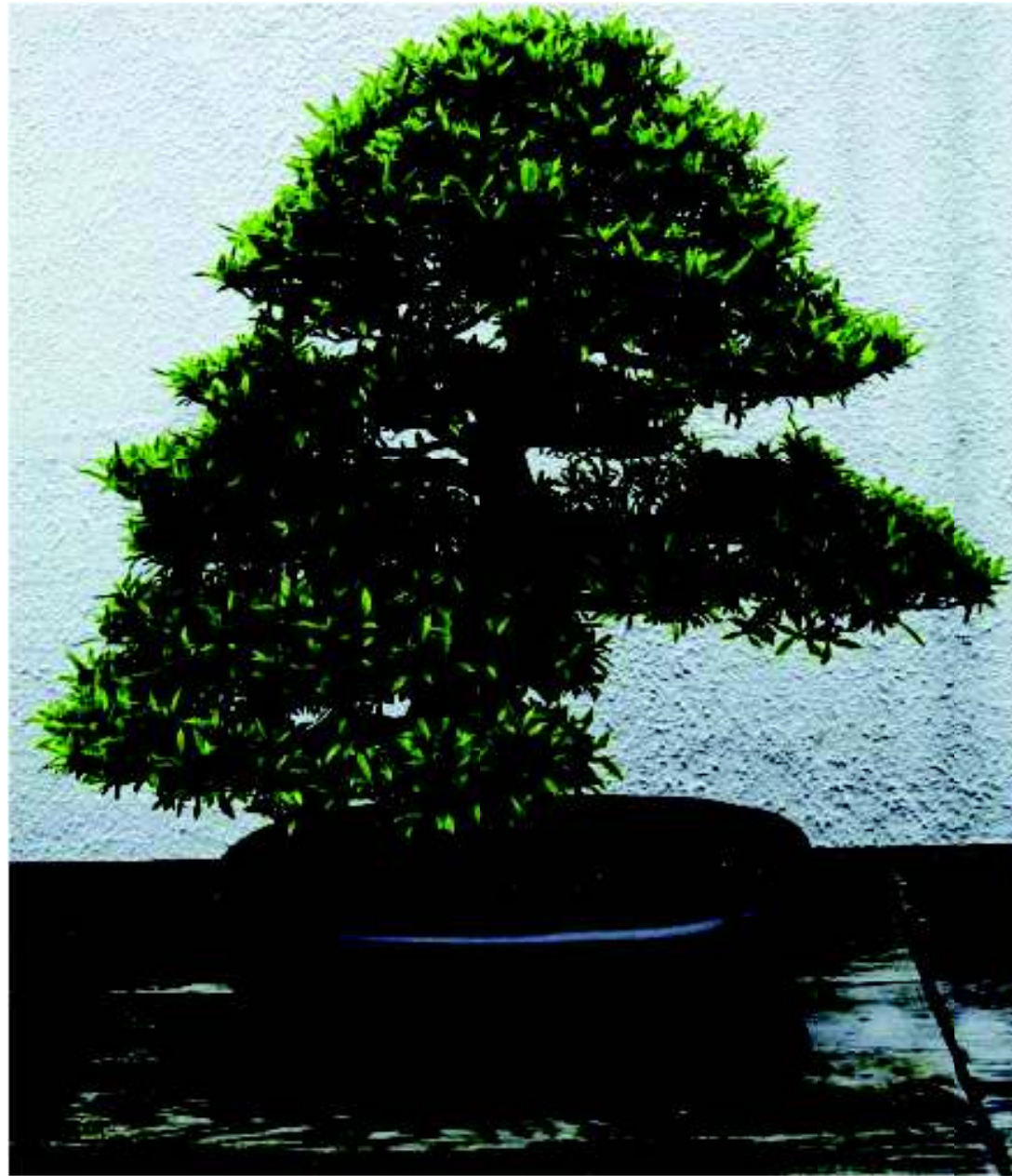


The
SEVEN
THINGS
Your Team Needs
to Hear You Say



Draw a Tree







70



No one intends to be a bad guy!

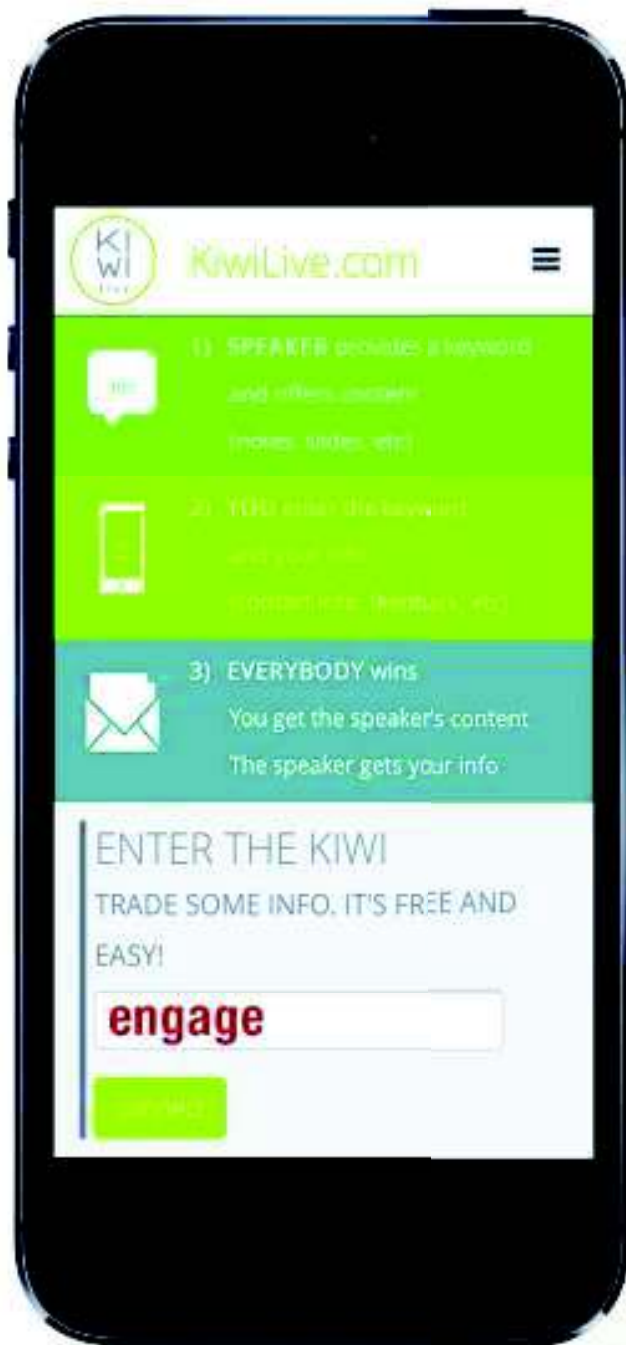


No one intends to be a bad guy!









**Get free stuff.
Give some feedback.**

KiwiLive.com
keyword: engage

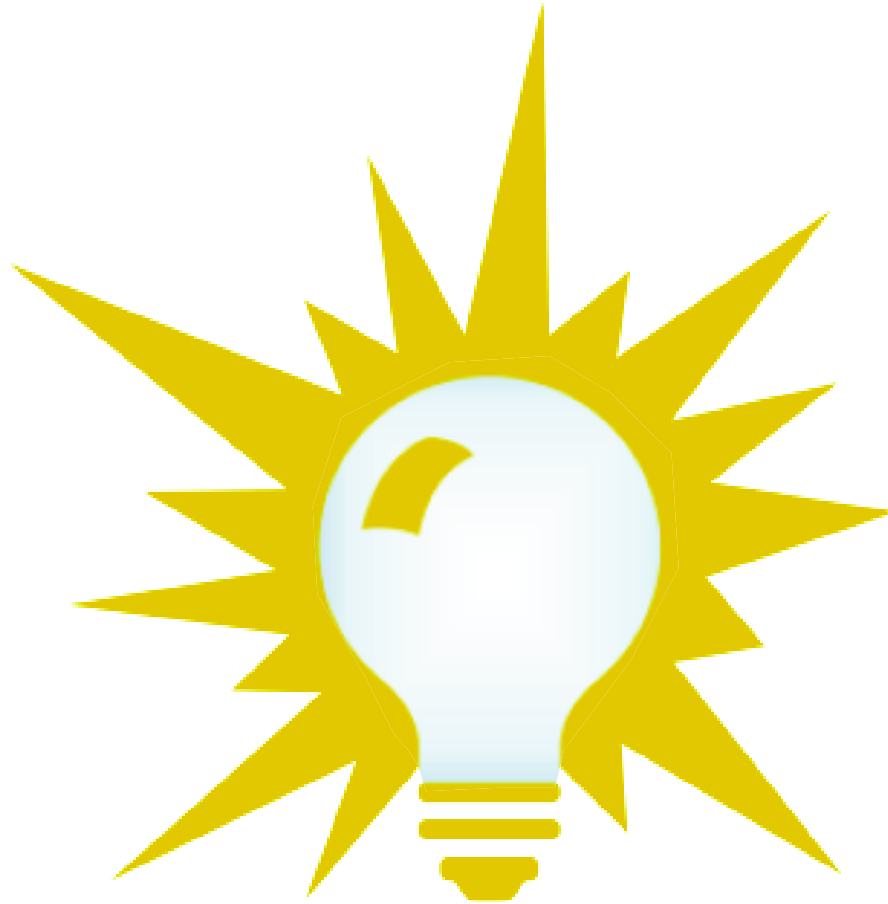
“Our chief want is someone who will **inspire** us to be what we know we could be.”

-Ralph Waldo Emerson

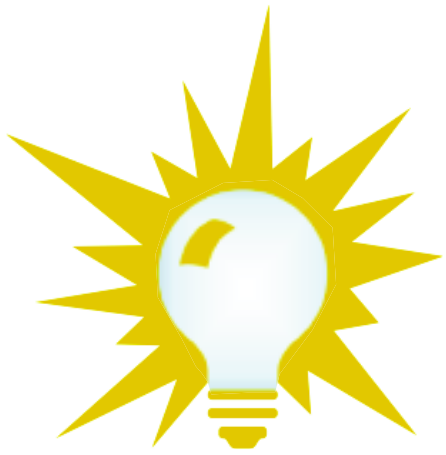
1 You Can



Chief Belief Officer

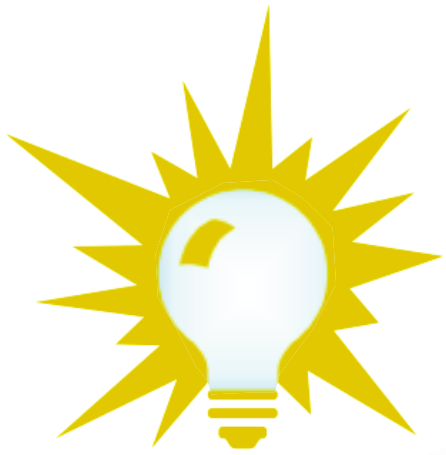


A New Idea . . .



A New Idea . . .

Impact!



A New Idea . . .

Impact!

2

Try It!



3

I Believe

Trailblazeinc.com

“What”

“Why”

Connect

“What” ↔ “Why”

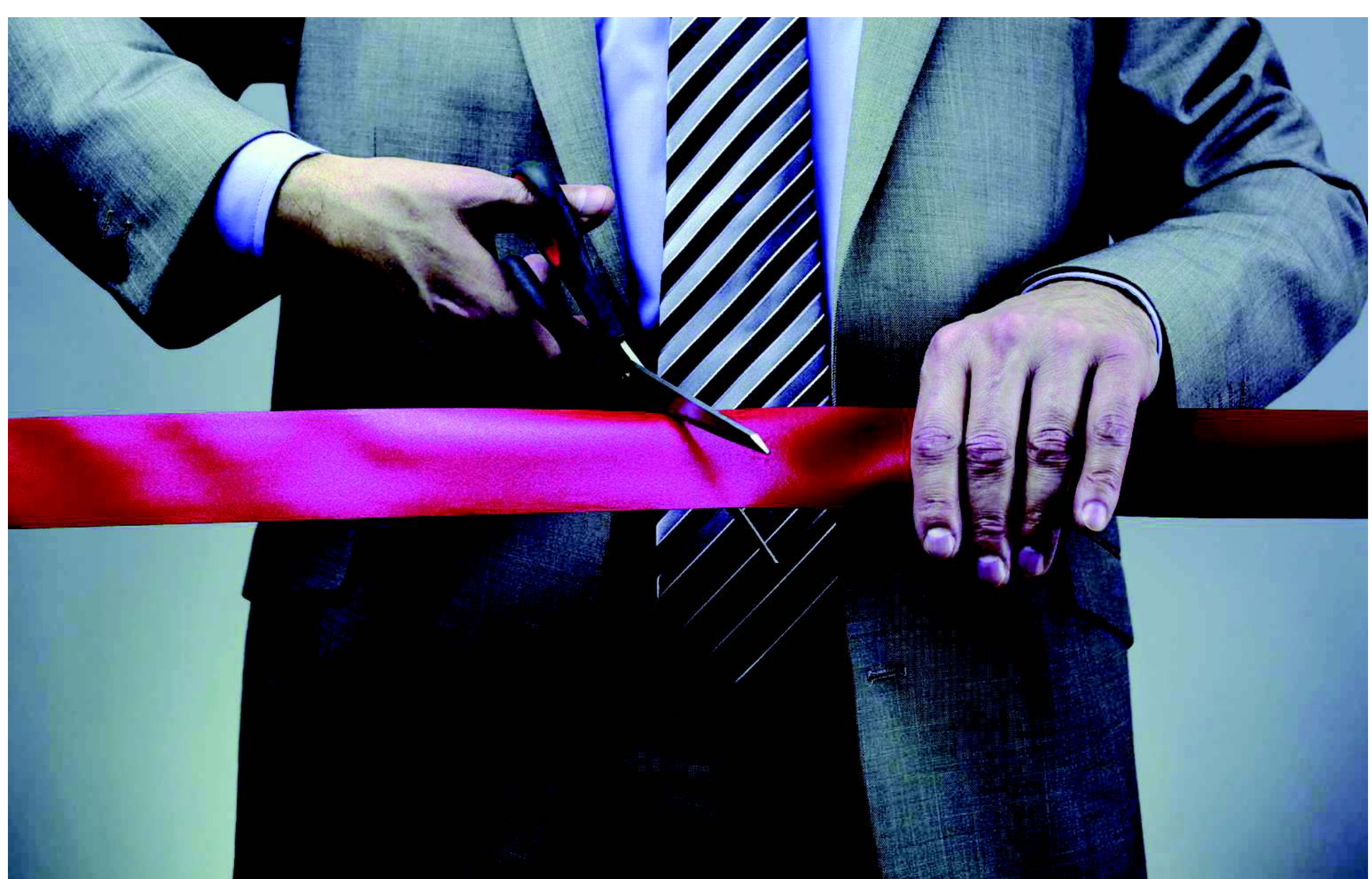
4 How Can I Help?



The Shame...



Skills & Equipment



Cut it!



Ask Good Questions

What is
your goal?

What
happened?

What have
you tried?

What did
you learn?

What might
you try?

What else
do you need?

If you receive
an “I don’t know . . .”

What might
you try?

What do
you think
you will do?

What do think would
happen if you tried
that?

The Super Bonus Question is:

What might
you do if you
did know?



Culture, Not Cat Carriers





5 I'm

Sorry



davidmdye

If you were Boss for a Day . . .

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

8. _____

9. _____

10. _____

11. _____

12. _____



No slackers allowed!

6 That Will Not Happen Here

7 [?]

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Specific

Relevant

Meaningful

Encouragement



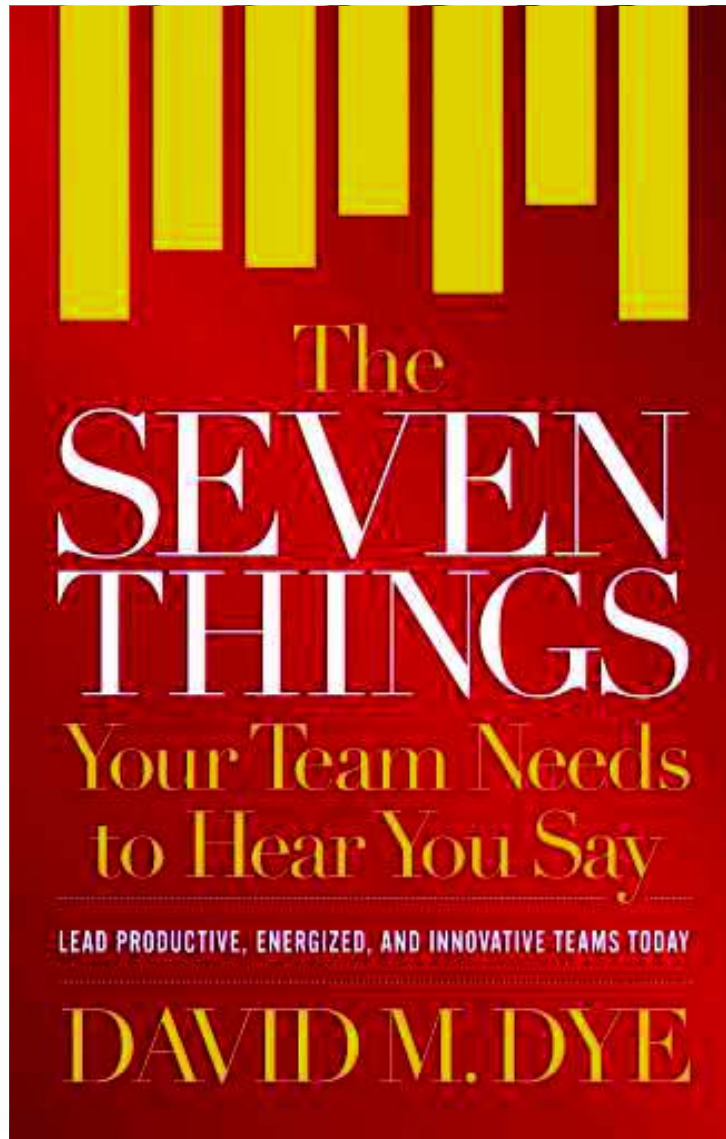


“Everyone who’s taken a shower has an idea. It’s the person who gets out of the shower, dries off and **does something** about it who make a difference.”

-Nolan Bushnell, Founder of Atari



Don't Motivate, Cultivate!



Trailblaze
Dream. Discover. Achieve.



**CERTIFIED
CONTRACTORS
NETWORK**

Your Key to Success

 davidmdye