



LEF

The President's Message

In all of our daily activities, we should strive to Learn, Earn and have Fun. As a project manager, it takes on added meaning.

Every day, we are faced with many chores and responsibilities, some routine, others new and challenging. As we complete each of our activities, we are relieved to have another task that we can 'check the box'. However, as we completed each task, did we do it the same as before? Was there a lesson to learn from the experience? Each day we should **Learn** at least one new thing (if not multiple learnings). Usually we are very comfortable in achieving the tasks and the day can be a breeze. But think of the value and excitement if we find a new way or understand a tidbit of knowledge

that had escaped our grasp until now.

Next, each day we need to **Earn** through our activities. Why else do we work? However, let me help you stretch the meaning of this word. Yes, we all want to be paid fairly for the work we do. In addition to that, we need to earn the respect and companionship of others. We also need to connect with others to obtain the association that will enable us to bond and accomplish tasks as a team.

Finally, it is necessary to have **Fun**. Only you can control the amount of fun that you experience in your daily activities. Everything will be easier when you find a way to enjoy the activity. If you are not enjoying what

you are doing; you cannot find a way to make it enjoyable; find something that you will enjoy and have fun.

So you are a project manager. How does LEF impact you?

Generally a Project manager is guiding a team on a project. Each day the project manager should be guiding the members of the team to learn something about the project or their tasks. This is also a great opportunity to support the team with process improvement.

Help the project earn through the activities that improve performance in time and schedule. Assist the team members to expand their

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PMINJ Celebrates International Project Management Day

The annual International Project Management celebration, sponsored by the New Jersey PMI Chapter will be held on November 5, 2009. For the 4th year, the event will be held at The Palace at Somerset Park in Somerset.

International Project Management Day is a time to reflect, to regroup and get "unstuck". The 2009 event is focused on managing high-functioning teams, using situational thinking in project management and the challenges of multigenerational/multicultural teams. ▲

DiTullio – Expected Behaviors: Road Rules, Not Road Rage

Dr. Carol Mase – Situational Thinking

Nancy Northrup – Faster! Better! Cheaper!

Tom Sheives PhD,PMP – Project Teams unstuck!- Multicultural and Virtual Team Management

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Career Networking Local Interest Group (LIG) on track to deliver an awesome 2009-2010 season

The mission of the Career Networking LIG is to teach and facilitate Networking among PMINJ members to support their personal and professional growth and promote exposure to career and business opportunities. The team met that mission in the 2008-2009 season by providing eight high quality monthly meetings. In addition, the team hosted, in conjunction with Rutgers University, the first Career Seminar; a half-day interactive event covering resume writing, interviewing and networking.

The 2009-2010 is stacking up to meet the same level of quality. The monthly meeting sessions will start with an event meant to refocus those attending on the way they look at their careers and job search. Some sessions will focus on where to find opportunities in this tough economy. The open networking sessions will provide participants an excellent op-

portunity to learn and practice their networking skills.

In September 2007 the unemployment rate in NJ was 4.3%, in September 2008 the rate was 5.8% and the current rate as of July 2009 is 9.3%. These statistics make it even more imperative for PMINJ members to take charge of their careers.

Sessions begin promptly at 5:30pm with registration starting at 5:15 pm. Come join us!

Career Networking Local Interest Group

Mission

Teach and facilitate Networking among PMINJ members to support their personal and professional growth and promote exposure to career and business opportunities.

Description

The PMINJ Career Networking Local Interest Group (CNL) was established to facilitate business and career networking among PMINJ members. The CNL's goals are to provide additional networking opportunities to PMINJ members in the form of networking events, educational forums, and professional development opportunities. Each month a structured networking event is produced with elements of speakers, panel discussions, job announcements, networking sessions and interactive workshops.

Meeting Times: Before each Monthly Dinner meeting

Registration starts: 5:15 pm Program Time: 5:30 pm – 6:25 pm

For more information:

Webpage:
http://www.pminj.org/nj_cnl.mr ▲

Chapter Meeting	Networking Topic
09/15/09 Pines Manor, Edison	Doug Berger: The One Hour Breakthrough
10/20/09 Parsipanny Hilton. Parsipanny	Open Networking Session
11/17/09 Dolce, Basking Ridge	Dorothy Bucanin , Special Assistant to the Director of the William J Hughes Technical Center, FAA: Opportunities at the FAA
01/19/10 Dolce, Basking Ridge	Linda Trignano: Managing the First Impression
02/16/10 Pines Manor, Edison	Panel Discussion: The health care industry – culture, networking and opportunities
03/16/10 Dolce, Basking Ridge	Open Networking Session
04/20/10 Pines Manor, Edison	Paul Caligiuri , PhD, Professor of HR Management: Three Ring Career
06/15/10 Parsipanny Hilton. Parsipanny	Open Networking

2009-2010 Program Schedule

Meeting Date	Speaker & Topic	Venue	Satellites
20 Oct 2009 Tuesday: 5:30 to 9:00 Earn 1.5 PDUs	Mark Hehl: A Proven Formula for Outsourcing Success	Parsippany Hilton, Parsippany	Camden Iselin Princeton Roseland
5 Nov 2009 Thursday: 8:00 to 5:00 Earn 8 PDUs	IPM Day	Somerset Palace, Somerset	None
17 Nov 2008 Tuesday: 5:30 to 9:00 Earn 1.5 PDUs	Tom Mattus: Managing Virtual Teams	Dolce, Basking Ridge	TBA
19 Jan 2010 Tuesday: 5:30 to 9:00 Earn 1.5 PDUs	To be announced	Dolce, Basking Ridge	TBA
16 Feb 2010 Tuesday: 5:30 to 9:00 Earn 1.5 PDUs	To be announced	Pines Manor, Edison	TBA
16 Mar 2010 Tuesday: 5:30 to 9:00 Earn 1.5 PDUs	To be announced	Dolce, Basking Ridge	TBA
20 April 2010 Tuesday: 5:30 to 9:00 Earn 1.5 PDUs	Project of the Year	Pines Manor, Edison	TBA
3 May 2009 Thursday: 8:00 to 5:00 Earn 8 PDUs	Annual Symposium	Pines Manor, Edison	None
15 June 2009 Tuesday: 5:30 to 9:00 Earn 1.5 PDUs	Student Project of the Year	Parsippany Hilton, Parsippany	TBA

The Art of Productive Laziness

by Peter Taylor

What is productive laziness?

'Progress isn't made by early risers. It's made by lazy men trying to find easier ways to do something.' Robert Heinlein (1907 - 1988)

By advocating being a 'lazy' project manager I do not intend that we should all do absolutely nothing. I am not saying we should all sit around drinking coffee, reading a good book and engaging in idle gossip whilst watching the project hours go by and the non-delivered project milestones disappear over the horizon. That would obviously be plain stupid and would result in an extremely short career in project management, in fact probably a very short career full stop!

Lazy does not mean Stupid.

No I really mean that we should all adopt a more focused approach to project management and to exercise our efforts where it really matters, rather than rushing around like busy, busy bees involving ourselves in unimportant, non-critical activities that others can better address, or indeed that do not need addressing at all in some cases.

Science behind the laziness – being focused

The Pareto principle (also known as the 80/20 rule) states that for many phenomena 80% of consequences stem from 20% of the causes. The idea has rule-of-thumb application in many places, but it's also commonly misused, for example, it is a misuse to state that a solution to a problem 'fits the 80-20 rule' just because it fits 80% of the cases; it must be implied that this solution requires only 20% of the resources needed to solve all cases.

The principle was in fact suggested by management thinker Joseph M. Juran and it was named after the Italian economist Vilfredo Pareto, who observed that 80% of property in Italy was owned by 20% of the Italian population. The assumption is that most of the results in any situation are determined by a small number of causes.

So '20% of clients may be responsible for 80% of sales volume'. This can be evaluated and is likely to be roughly right, and can be helpful in future decision making. The Pareto Principle also applies to a variety of more mundane matters: one might guess approximately that we wear our 20% most favoured clothes about 80% of the time, perhaps we spend 80% of the time with 20% of our acquaintances and so on.

The Pareto Principle or 80/20 rule can and should be used by every smart but lazy person in their daily life. The value of the Pareto Principle for a project manager is that it reminds you to focus on the 20 percent that matters.

Woody Allen once said '80% of success is showing up', I'm not so sure about that, I have seen projects where there was a physical project manager around but you would never have believed that looking at the project progress, or lack of progress.

No, better I believe to appreciate that of the things you do during your day, only 20 percent really matter. Those 20 percent produce 80 percent of your results.

So, you should identify and focus on those things during your working day.

The Lazy Project Manager is a book authored by Peter Taylor published in the UK by Infinite Ideas Limited UK.

Lazy does not mean stupid or unsuccessful; lazy is the way forward. The lazy project manager illustrates how anyone can apply the simple techniques of lazy project management in their own activities in order to work more effectively and consequently improve work-life balance. This 'productive laziness' approach builds on the Pareto principle that states that for many phenomena, 80 per cent of consequences stem from 20 per cent of the causes. To put it simply, only 20 per cent of the things people do during their working days really matter." ▲

**Keep your address
updated at
PMI.org**

LEF

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knowledge of the stakeholders, owners, and users that will be impacted with the successful completion of the project. Encourage the team to engage with other 'birds of a feather' to expand their professional circles.

Finally, make sure that the team is having Fun on the project. In this case you can have a major impact on everyone that is involved with the project. It is your project, your team, your encouragement that will impact the environment. It could be as simple as giving someone a smile that will cause them to change their attitude, smile and have fun in their day.

John Bufe ▲



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Sandy Sandlin: Volunteer of the Quarter

Sandy Sandlin has been named our Volunteer of the Quarter. Sandy works with the Programs' Evaluation Team to streamline the process and to make it easier for everyone to review the results. The team that he is leading tabulates survey results from each of the eight monthly meetings held each year that come from:

- Around 175 - 200 people at the main site
- 10 - 25 people at each of the satellite locations

There are currently satellite sites in Camden, Fairfield, Island, Princeton, and Roseland. While the amount of work is steadily increasing, the team is looking for ways to provide the results quickly. Through Sandy's efforts, the Evaluation Team is a strong team which always remains positive and willing to help. ▲



**Volunteer for the PMINJ!
Network with fellow PMs and earn PDUs!**

M a s t h e a d

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Deadlines for 2007 – 2008 issues

Winter	December 1, 2009
Spring	March 1, 2010
Summer	June 1, 2010
Fall	Sept. 1, 2010

Please submit articles in MS Word, RTF, Mac Pages or plain ASCII text. Graphic files should be in **high resolution** JPG, GIF or EPS.

All members are invited to submit articles, meeting reviews or other items of interest for publication.

The newsletter is edited by Connie Nicholson who can be reached at editor@pminj.org.

Congratulations to our new PMPs

Imad Abdelbaki	Richard Forsythe	Robert Mauro	Jennifer Scatcherd
SheriLee Acharya	jenny fu	John Mayer	Steven Schell
Roberta Adams	Mark Gabay	Shafaq Mayet	Howard Schornstein
Owais Ahmed	Abhijit Gadkari	Mary McBride	George Schrader
Robert Allison	Shankar Gajbinkar	Lois McCluskey	Bernadine Schwab
Bertha Alwan	Sukhwant Garcha	David McCracken	Darlaine Scott McCoy
Bill Backus	Thomas George	Anthony Meditz	Kalpesh Shah
Bhanu Bahl	Neeta Gera	Vijay Miriyala	Sanjay Shah
Mirza Baig	Deborah Giammanco	Alika Muhammad	Jay Shankar
Lakshmi Balasubramanian	John Gilch	Shankara Nagasubramanian	Noel Smith
Antone Balbo	John Gimbut	Veena Nanavati	Patrick Sorensen
William Ballingall	Bryan Grossman	Carolyn OLeary	WendyLou Spencer
Jed Bergelson	Leslie Gyi	Aabhas Paliwal	Jackie Sung
Ronald Bernardelli	Majdi Haroun	Chirag Pandit	Andrew Trackenberg
Frances Bessette	Russell Hayden	Hiten Pandya	Donald Vaughan
Dev Bohra	Dan Heneghan	Daniel Papay	Rajendra Vuthaluru
James Booth	Susan Herd	Oneida Perez Alsaïdi	Robert Walczak
Gerald Boylan	Billy Herriott	Michael Petriello	Thomas Warren
Jeffrey Braverman	Thomas Hickey	Thomas Philip	Stephen Warren
Nicholas Brewer	Henry Hui	Mark Phillips	Heather Williams
Lynn Callaghan	Ladwina Isaac	Robin Pickett	Jason Williams
Laura Campbell	Dhananjay Jawale	Susan Pinkerton	Stephen Witter
Edward Cariello	Wenhua (Jack) Jia	Herbert Pirquet	Brian Wojaczyk
Thomas Carle	Suryanarayana Kadimisetty	Howard Porth	Morris Wrubel
Julia Castellanos	John Karl	Mason Henry Powell	Kenneth Wrzos
Michelle Chung	Syeda Mehraïn Kazmi	Ryan Preston	Rose Yates
Kathleen Connolly	Cynthia King	Glen Pruden	Margaret Zampini
Joan Cooney	Helen Kong	Marie Quinn	Igor Zdoroviyak
Ricardo Costa	Tanmoy Kundu	Vijay Raghavendra	Anthony Zeoli
Angela-Maria Cote	Sivakumar Kuppusamy	David Ramage	Lei Zhang
John Coyle	Cheryl Lewis-Sankar	Srinivas Ranabothu	Bart Zoni
Jose Cruz	Sze-Liang Lin	Ron Resnick	
Diana Dai	Anthony LoGrande	Donald Rhodes	Other certicatons:
Vaishali Deshpande	Sailesh Lunani	Angel Rios	Larry Gibbs, PMI-RMP
Kiran Deshpande	Anish Malanthara	Matthew Riti	Alan Markey, PMI-SP
Karan DiNardo	Michael Margiotta	Stuart Roach	<i>As of August 29, 2009</i>
Thomas Donelan	Jeanne Martin	Cathryn Rocco	
Rita Eaton	Babar Mashkoor	David Rovetto	
Mary Jo Egbert	Joy Mathiowdis	Corri Russell	

PMINJ Membership Growth

Membership as of Aug 2009

Total members = 4482

PMPs = 3037 = 66.8%

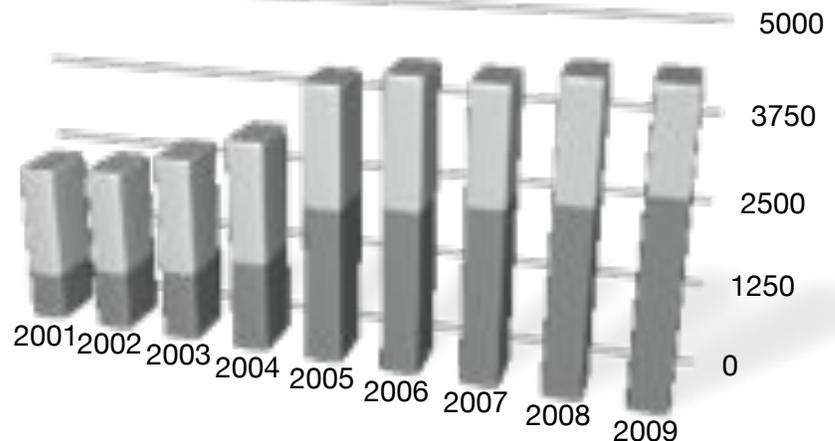
CAPMs = 17

PgMPs = 7

PMI-RMP = 3

PMI-SP = 3

■ PMPs





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